

RAY ABEL

EDUCATION

Robert Morris University University of London Political Science Computer Science **EXPERIENCE**

2015-PRESENT Bansen Labs **CEO**

Creating and implementing the business strategies for our Xogo platform that allows people with disabilities to access technology.

Planning of long-term revenue strategy and development of licensing and open source plans to increase revenue.

Creating all investor documents, planning and execution of venture capital pitches, and formation of strong bonds with investors.

Managing great employees and helping to refine their skills.

Forming strong partnerships with Comcast, Microsoft, CableLabs, the CTA Foundation, MassChallenge, UPMC, and many more.

AWARDS

Entrepreneurship World Cup

2021 global winner

Global Good Fund

2020 Fellow

National Science Foundation SBIR

2020 Phase I and 2022 Phase II awardee

Comcast | NBC Universal

2019 first ever startup in residence

Startup of the Year

2019 global finalist

GIST Catalyst at GES in The Hague

2019 global finalist

John Flatley Challenge

2019 winner

Extreme Tech Challenge

2018 finalist

CES on the Hill

2017 Congressional presenter

CableLabs Innovation Showcase

2017 winner: Best New Product

UPMC National Innovation Contest

2016 winner

CES Eureka Park Challenge

2016 winner: Eureka Park startup prize

LA Startup Prize

2016 winner

MassChallenge

2016 global finalist

VOLUNTEER WORK

Rugged Events

Board Member

DePaul School Young Professionals Committee

Board Member

North Hills Business and Finance Academy

Board Member

Urban Impact

Coach and Event Volunteer

2011-2015 The Common Co **PRESIDENT & CEO**

Created a large scale 5K event series that celebrated "The Best of a City"

Accepted an investment offer from Mark Cuban through ABC's Shark Tank.

Responsible for web design, event planning, volunteer management, sponsor recruitment, technology investments, all financial aspects, marketing, sales, partnerships, and more.

Partnerships include: the Cleveland Indians and Browns, the Pittsburgh Penguins, Pirates, and Steelers, many radio stations, Buffalo Wild Wings, Hilton Hotels, and more.

2007-2011 Urban Impact Foundation **DEVELOPMENT MANAGER**

Directed the annual Global Impact event.

Director of Urban Impact Experience which allowed youth to serve and be educated on underserved urban life.

Responsible for grant writing, relationship building, and donor development with our funding organizations.

Various technology projects: database implementation, hardware and software purchasing, and technology strategies.

2006-2007 South Side Project DIRECTOR

Founded a community organization, recruited and managed a team of volunteers, and directed an RFP for the City of Pittsburgh.